

Partnership Scenarios

1. Joint Management:

- For many years, Missouri Department of Conservation (MDC) had a license for lands designated for fish and wildlife management in the master plan at a Corps lake.
- In the early 90's they canceled the license due to a lack of funding.
- In 2010, MDC approached the Corps with a proposal to jointly manage the lands.
- Specifically they wanted to be involved in the planning (five year program of work).
- They also would like to assist and coordinate in obtaining cooperative grant funding available to states such as State Wildlife Diversity Funds, Missouri Bird Conservation Initiative (MoBCI), National Wild Turkey Federation Superfund, and Quail Unlimited Habitat Incentives.
- They would provide technical assistance for habitat enhancement projects as needed.
- They would like their game agents to enforce State regulations concerning off-road vehicle on Corps fish and wildlife lands.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

2. Multiple Partners Development Project:

- This is a three-way partnership between the Corps of Engineers, an All-Terrain Vehicle Association and a motorcycle dealership.
- The purpose of the partnership is to erect a new vault toilet, renovate trails and construct a sediment retention area for a designated ATV area.
- The Corps will provide all plans and specifications and work direction as needed.
- The ATV Association will provide labor associated with the construction activities.
- A construction company, Ajax Company, willingly became the project sponsor, eager to support the local community. The company agreed to apply for grants to the State Recreation Trails program and to finance the purchase of materials to be reimbursed from grants.
- The total cost of the partnership project is \$375,000.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

3. Joint Operation of Center:

- This is a partnership to jointly operate an interpretive center located on Corps property.
- The partnership is between the Corps of Engineers, the U.S. Fish and Wildlife Service and a non-profit 501c(3) organization.
- Both Federal agencies will provide staffing and the non-profit will provide financial support through grants and contributions.
- The Corps will provide funding for O&M and approximately half of the exhibits costs.
- The USFWS will provide approximately half of the exhibit costs.
- The non-profit will provide volunteers and operate a concession/gift store.
- The total cost of this is \$1.2M.

1. Do we have authority to enter into this partnership? Why or why not?

2. Is this a partnership the Corps may be interested in? _____ Why or why not?

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. What are the benefits and risks of this partnership?

4. Who would internally need to sign this agreement?

5. What form of recognition could be used for this partnering activity?

4. Park Modernization:

- This is a partnership with the West Central Community Action Agency (WCCAA) for the provision of park modernization services. The Community Action agency is a quasi-public organization.
- The WCCAA furnishes supervised work crews that are paid by a governmental grant to stimulate the local economy.
- The work crews furnish their own equipment to accomplish routine park development and improvement work.
- The Corps provides the statement of work, technical specifications, project locations, and dates the work is to be performed.
- The Corps will reimburse the agency at a pre-negotiated cost which is lower than a typical contract price, because the program utilizes a State grant for job training.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

5. GIS Database:

- The USDA Forest Service and the Corps would like to cooperate in developing a GIS database for the Lost Creek Lake project in the Rogue River Basin project.
- The Corps managers and Forest Service personnel will jointly develop a plan to prepare the GIS database.
- The Forest Service will research and gather existing data and the Corps will identify data needs.
- The Forest Service will compile the data and produce GIS maps and associated data fields.
- The Corps will provide consultation and review of the data as needed.
- The Corps will reimburse the Forest Service for their labor costs of no more than \$20,000.

1. Do we have authority to enter into this partnership? Why or why not?

2. Is this a partnership the Corps may be interested in? _____ Why or why not?

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. What are the benefits and risks of this partnership?

4. Who would internally need to sign this agreement?

5. What form of recognition could be used for this partnering activity?

6. Museum Displays:

- The National Great Rivers Museum was authorized as a regional visitor center by WRDA 1992, with \$2.5M in appropriations to construct the building
- Partnering donors were necessary to provide exhibits.
- The interpretive prospectus included suggestions for twenty-five interactive exhibits, theater presentations, a gift shop, and a classroom.
- The Meeting of the Rivers Foundation developed to initiate a fund-raising campaign.
- Both parties agreed to cost share this 50/50.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

7. Multiple Partner Wetland Complex:

- The Corps of Engineers will work jointly with the Pennsylvania Game Commission, Ducks Unlimited (DU), and the U.S. Fish and Wildlife Service to establish two separate 10-acre wetland complex projects on mitigation lands located on Corps fee title land.
- The purpose of the partnership is to collaborate for the protection, restoration, and management of wetlands.
- Local groups will provide labor for design and planting.
- The Corps will provide permits, materials, seed and labor.
- The Pennsylvania Game Commission will provide the design
- Ducks Unlimited will provide funding for heavy equipment
- The total project cost is \$22,000.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

8. Multi-use Trail Management:

- This is a partnership between the Triangle Rails to Trails Conservancy, North Carolina Wildlife Resources Commission, North Carolina Department of Transportation, North Carolina Horse Council, and the Corps to manage the ground of the American Tobacco Trail (ATT)
- The ATT extends 23 miles along an inactive railroad line, passing through portions of Durham, Chatham, and Wake Counties.
- Five segments of the trail (3 miles total) and two trailhead facilities are located on Federal property under the stewardship of the Corps.
- The Corps will collaborate with Wake, Durham and Chatham counties and the NC Wildlife Resources Commission to operate the portions of the trail on Federal property.
- NCDOT's has a railway corridor easement on Federal property.
- Congressman Price has sponsored legislation to provide Federal funding for portions of the trail in all three counties.
- The total project cost is \$1.4M

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

9. Cave Access:

- This is a partnership between the Missouri Department of Conservation (MDC) and the Corps to construct a gate system at one of the caves on project lands to restrict human access.
- The cave is licensed to MDC, but the license does not cover responsibility to protect endangered species (this is still the Corps' responsibility).
- The Corps lacks the expertise to design the gate and would like to enlist the expertise of the America Cave Gating Association.
- The cost for the design consultation and construction supervision project is estimated at \$10,000.
- The partnership between the Corps and MDC is to jointly fund the consultation and supervision on a 50-50 split.
- Both agencies intend to share in hired labor to complete the construction.
- The Corps will furnish the materials.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

10. Archaeological Data Recovery:

- This is a partnership that involves the Kansas City District, the Kansas State Historical Society, and the Kansas Anthropological Association to conduct additional archaeological data recovery investigations at Kanopolis Lake.
- Over 185 volunteers will participate in the excavations.
- The Kansas State Historical Society will contribute the professional services of three staff archaeologists.
- This partnership will make it possible to recover significant data from portions of the site endangered by looters and riverbank erosion.
- The total project cost is \$17,000.

1. Do we have authority to enter into this partnership? Why or why not?

2. Is this a partnership the Corps may be interested in? _____ Why or why not?

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. What are the benefits and risks of this partnership?

4. Who would internally need to sign this agreement?

5. What form of recognition could be used for this partnering activity?

11. Wetland Development:

- This is a partnership between the Corps and Clay County to build a wetland at Smithville Lake.
- The Corps will provide all plans, specifications and materials.
- The conservation agency will provide a contract to supply equipment and labor to construct the wetland and then operate and maintain the wetland structures for several years to make sure it is functioning correctly.
- Total project cost is \$85,000.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

12. Hot Air Balloon Event:

- It is the third annual balloon event at the Corps Lake.
- The local cooperating association is the special event host.
- They have been approached by a sponsor who will fund half the special event in exchange for being able to hand out flyers to all the campers for the week prior and put up their banners at the event.
- As a side note they asked if they could also sell some of their apparel and gift cards during the event.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

13. Trail Signage and Brochures:

- This partnership is between the Portland District and Cascade Pacific Resource and Development Area, Inc. to support brochure printing and signage on the Oregon Cascades Birding Trail.
- The trail extends more than 1000 miles and includes more than 100 key birding sites, including several at Corps lakes in the Willamette Valley.
- A color brochure will be developed, printed and widely distributed at airports, car rental agencies, and other tourist venues, and is also available through the Internet.
- The total project cost is \$11,000.

1. Do we have authority to enter into this partnership? Why or why not?

2. Is this a partnership the Corps may be interested in? _____ Why or why not?

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. What are the benefits and risks of this partnership?

4. Who would internally need to sign this agreement?

5. What form of recognition could be used for this partnering activity?

14. History of Pike's Peak:

- This partnership is to commemorate the expedition Zebulon M. Pike, who first sighted the famous peak which now bears his name: Pike's Peak.
- Historic journals place this first sighting on lands that are now a part of John Martin Reservoir, owned by the U S Army Corps of Engineers, and leased to the Colorado Division of Wildlife for Wildlife Management.
- Plans are being made to celebrate the sighting with the placement and dedication of a monument and sighting scope.
- A brochure commemorating the bicentennial anniversary is being developed.
- The total project cost is \$9,500.

1. Do we have authority to enter into this partnership? Why or why not?

2. Is this a partnership the Corps may be interested in? _____ Why or why not?

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. What are the benefits and risks of this partnership?

4. Who would internally need to sign this agreement?

5. What form of recognition could be used for this partnering activity?

15. Marketing Program:

- The Corps is planning to participate in a partnership to increase overnight visitation to nine Corps lakes through marketing efforts targeting visitors who use the recreational businesses surrounding the lakes.
- The marketing device will be a brochure.
- The marketing program will emphasize overnight accommodations such as resorts, motels, cabins, and camping.
- The Georgia Department of Industry, Trade and Tourism makes available grants for development of innovative marketing activities that will attract visitors to the State.
- Several local convention and visitor bureaus (CVB's) have agreed to develop proposals and make application for funding under this program.
- The partnership will develop a joint marketing piece to be used as a promotional tool for all who partner on the project.
- The total cost of the project is \$900.

1. **Do we have authority to enter into this partnership? Why or why not?**

2. **Is this a partnership the Corps may be interested in? _____ Why or why not?**

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. **What are the benefits and risks of this partnership?**

4. **Who would internally need to sign this agreement?**

5. **What form of recognition could be used for this partnering activity?**

16. Road Maintenance Cost Share:

- Officially and historically the Corps has maintained the road across the dam at Rathbun Lake.
- The Corps has requested funding to overlay the road for 8 years and it has not received funding.
- The county has offered to share costs in the project using State funding.
- They would like to administer the contract since they will be contracting the adjoining sections of the road.
- The total project cost is \$8.4 M

1. Do we have authority to enter into this partnership? Why or why not?

2. Is this a partnership the Corps may be interested in? _____ Why or why not?

a. If not, what do you tell the party asking?

b. If yes, what type of a partnership or agreement is necessary?

3. What are the benefits and risks of this partnership?

4. Who would internally need to sign this agreement?

5. What form of recognition could be used for this partnering activity?
